



December 2003

DECEMBER 2003
DINNER MEETING

Wednesday, December 10, 2003

C.P.M. TRIVIA NIGHT

5:30 p.m. - Networking
6:00 p.m. - Dinner Meeting

LeMoyne Manor
Liverpool NY

*Please call or email your reservation to the NAPM office
sharon@aclsmail.com
Phone 457-7121 / Fax 457-8744*

C.P.M. TRIVIA NIGHT

Don't miss out on this night of fun and PRIZES galore awaiting each member.

Here's how this event works . . . Some C.P.M. exam questions are asked, and members hold up cards ranging from "A through E" for what they feel is the correct answer to the question. Play money of different values for each question asked are

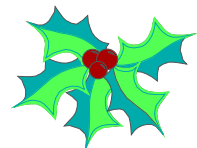
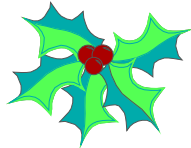
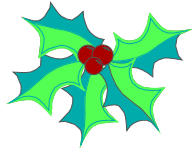
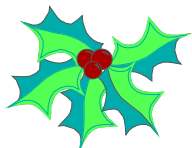
then given to those members holding up the correct answer (hint: look around the room. It will help you decide the correct answer.)

Upon completion of these questions, (about a half hour), members can take a break and examine the prizes that will be auctioned off. Once the auction begins, prizes are awarded to the highest bidder for each prize. This, alone, is a great deal of fun just to watch. Most members leave with more than one prize, and have a lot of fun in the process.

*Prize donations from companies of NAPM members only, please.
Please notify Terry McLaughlin at 478-2278 or Karin Dromgoole at 435-3458 if you have donations.*

CALENDAR

January 28, 2004	C.P.M. Review Module 1 & 2
February 11, 2004	Workshop & Dinner Mtg TBA



At the December 10th meeting, we will have a canned food drive to benefit the Salvation Army. We will also be presenting a cash donation from our organization in the amount of \$100.

The food collection barrel will be at Lemoyne Manor, and a representative from the Salvation Army will be present.

It's a charitable time of year, and we are proud to do our part. Please drop off your food donations whether you are coming to the meeting or not. We would be glad to accept any and all who care to donate. Please tell everyone. Thanks for your help in making this a successful evening for all.

Message from the President

David Duprey C.P.M.

I have been speaking on the value of volunteering and our need for volunteers in our organization. I am pleased to welcome three new volunteers who have taken on committee chair and committee support positions for 2003-2004. Please join me in welcoming and supporting them this year.

First, Annette Morris will be chairing the Certification program. Second, Susan Dittly will be chairing the website coordinator position. And, third, Joe Kinn will be working on Pro-D. They can be contacted through our office at ACLS either by email or telephone. All three bring experience and enthusiasm to our organization. I am looking forward to working with them this year. Thank you for volunteering.



President, Dave Duprey is shown welcoming new member, Leslie Soos from Applied Technologies

I would like to take a moment to wish everyone a happy and joyous holiday season. The hustle and bustle sometimes gets in the way of the moment, but it's our families and loved ones that make it worthwhile. So, take that moment with them and enjoy. Thanks all for a great half year and an even better next half coming up with all our NAPM Greater Syracuse family. Hope to see as many as possible for Trivia Night to kick off this most joyous of seasons.

Take care, and God bless.

David

Helpful Info at the October Workshop

The October workshop was presented by Joyce Spears from the Rochester Small Business Administration. The workshop was very informative. Joyce provided information on how the SBA can help small businesses through programs offered by the SBA. Pro-net (online business registry) is one of the SBA business tools a small business can use to get exposure to prospective business.

Joe Anderson from the Syracuse Small Business Administration presented the pre-dinner session. Joe spoke about how he assists businesses with getting government work, and any other needs a small business could have. Joe is responsible for the 23 counties east of the Finger Lakes, excluding the 10 New York City counties.

If anyone is in need of advice from the SBA, Joe Anderson can be reached at 315-471-9393, ext. 242

