



# NOVEMBER 2009

## Letter from the President

Dear Fellow NAPM Members,

We have some awesome opportunities available to our members over the next couple of months. First, for the month of November, we have planned to join the Syracuse chapter of APICS for a plant tour at Pall Trinity Micro in Cortland. This event is a week later than our usual meeting and is on a THURSDAY. Please mark your calendar for NOVEMBER 19. I will initiate an email blast to all members with details of this event. Our plant tour events have traditionally been well received and I am sure this tour will be no exception. Please be sure to get your RSVP in early as we need to coordinate non disclosure/confidentiality agreements on file before the tour. Nobody will be allowed access to the plant without having the form signed, returned and on file. More details will be in the email blast.

Second on the upcoming events, is our December meeting which is the infamous annual TRIVIA NIGHT. This fun filled and learning experience will be held on December 9, 2009 and will be held at the Steak and Sundae restaurant in Syracuse.

I attended the 9th annual NY/NJ Forum Conference this past weekend (along with several other Syracuse affiliate members). Part of the day and a half event was an awards luncheon. Nominations were made back in the spring for volunteers of many of the fourteen member affiliates of the NY/NJ Forum. Terry McLaughlin and I spearheaded the list of nominations for our Syracuse affiliate. I am extremely proud of the fact the NAPM Greater Syracuse "mopped up". The following individuals were selected from the pool of nominations submitted. I have received their plaque or certificate of recognition. Formal presentations of these awards will be at our next regular meeting on November 19.

People recognized for their support of the NAPM Syracuse affiliate and supply chain profession as a whole are:

Sherrí Pappas	Certificate of Appreciation
Chris Sheldon	Certificate of Appreciation
Person of the Year	EDUCATION Dan Hanover, C.P.M.
Person of the Year	MARKETING Shan Lynch
Person of the Year	LEADERSHIP David Gross, C.P.M.
Person of the Year	VOLUNTEER Annette Morris, C.P.M.

CONGRATULATIONS to all and thank you for your support of OUR affiliate. I believe this is the largest number of awards given to our affiliate in all the years of my time on the board. We all volunteer our free time to the betterment of a cause we feel is important. For everyone's job well done you have now received recognition. Walk proud for you have been recognized. Thank you for your dedication, service and time. NAPM Syracuse ROCKS ! :-)

With the upcoming holidays fast approaching, let us all be mindful of the true meaning of the holidays. Remember to be thankful for family, friends, health, work and whatever else that is important to you. I wish everyone a joyous, happy and safe holiday.

David Gross, C.P.M.  
NAPM Syracuse - President

## C.P.M. Trivia Night

Wednesday, December 9, 2009

The meeting will be held at Steak & Sundae

1830 Teall Ave, Syracuse.

Starts at 5:30 PM

### Trivia Night:

Don't miss this annual fun night with lots of free prizes and lots of fun!!!!

The night starts with about ½ an hour of C.P.M. related questions, all worth various “**play money**” denominations which will vary depending on the question. After each question is asked, everyone holds up a sign from “A – D” on it, and if you have the correct answer you get the play money value for that question. (**Hint:** if you don't know the answer look around at what other members are holding up.)

At the end of the question session we have a ten minute break to look at the many prizes. Following the break we start the “Auction” where each person bids for the prize(s) they want, using their play money. Most players leave with more than one gift and this year should be no exception.

This year Karin Dromgoole is going to add some new fun prizes to get additional bidding. Can't wait to see what she has in store for us. I know it will be good.

The “Trivia” prizes will be on display prior to dinner (which starts the night off) and again prior to the actual bidding. As always if your company would like to donate any prizes bring them to the meeting.

Thanks  
Terry McLaughlin

### Reminder:

Joint meeting with APICS - Thursday November 19th

Plant Tour: Pall Trinity Micro Corp

Address: 3643 State Route 281, Cortland NY

Time: 4:00 PM

Dinner: Immediately following in the cafeteria at Pall Trinity

RSVP no later than Monday 11/16.

Answers from page 5: 1F, 2H, 3E, 4G, 5B, 6A, 7C, 8D





Brings back memories of sitting around a camp fire with family and friends!

**An alternative Thanksgiving treat for all ages.  
Fun and easy to make!**

Unlike traditional campfire s'mores, these can be made ahead of time -- in any weather -- and they aren't nearly as messy! Have some of these ready the next time the all the kids will be at your house after school.

### Indoor S'mores

8 cups (13-ounce box) graham cracker cereal 6 cups (10-ounce bag) miniature marshmallows, divided use 1 1/2 cups NESTLÉ® TOLL HOUSE® Milk Chocolate Morsels, 5 tablespoons butter OR margarine, cut into pieces 1/4 cup light corn syrup, (optional) 1 teaspoon vanilla extract

1. Grease 13 x 9-inch baking pan. Pour cereal into large bowl.
2. Heat 5 cups marshmallows, morsels, butter and corn syrup in medium, heavy-duty saucepan over low heat, stirring constantly until smooth. Remove from heat. Stir in vanilla extract.
3. Pour marshmallow mixture over cereal; stir until well coated. Stir in remaining marshmallows. Press mixture into prepared pan. Refrigerate for 1 hour or until firm. Cut into bars.

Makes 24 bars.

Microwave Method: MICROWAVE 5 cups marshmallows, morsels, butter and corn syrup in large, microwave-safe bowl on HIGH (100%) power for 2 to 3½ minutes, stirring every minute, until smooth. Stir in vanilla extract. Proceed as above.

Recipe and photograph are the property of Nestlé® and Meals.com, used with permission.

# Something New

Search A Word: see if you can find them all!  
Match a Bill of Lading Terms & Definitions (next page)

## Search A Word

I	N	D	I	R	E	C	T	C	O	S	T	X	N	E	Z	I	A	K
C	N	B	B	W	A	Y	B	I	L	L	C	O	T	R	B	F	N	I
H	A	C	S	N	M	S	I	P	Y	T	I	D	O	M	M	O	C	V
T	R	J	O	R	B	J	L	K	P	W	C	T	W	T	O	B	M	E
E	E	I	C	T	Z	O	L	S	L	L	I	B	S	E	R	I	U	Z
O	M	W	N	K	E	S	O	U	R	C	I	N	G	I	P	Y	N	I
D	B	D	L	J	R	R	F	N	X	W	U	G	N	M	W	I	O	N
C	A	C	K	N	O	W	L	E	D	G	M	E	N	T	U	N	I	E
O	R	M	P	G	I	U	A	M	I	N	A	P	M	Q	A	H	S	O
N	G	U	T	S	N	R	D	C	N	I	M	V	Y	K	G	L	I	T
T	O	V	I	O	V	N	I	J	Z	T	G	H	Z	T	A	N	V	C
R	U	R	O	T	E	O	N	K	A	N	B	A	N	T	X	E	A	P
A	E	L	X	G	N	R	G	Z	G	U	J	O	I	S	P	U	R	R
C	S	E	M	I	T	O	H	R	Y	O	T	P	Q	O	U	R	I	O
T	U	O	K	C	O	T	S	O	A	C	A	S	U	C	O	E	A	F
Z	S	N	M	Z	R	D	I	T	E	C	I	O	V	N	I	L	N	O
G	O	R	U	O	Y	S	A	G	E	A	S	C	I	H	T	E	C	R
S	Y	A	S	Z	T	E	U	M	A	P	E	L	D	O	J	Y	E	M
A	Z	E	O	I	N	V	E	N	T	O	R	Y	U	Z	L	R	Q	A
C	A	R	R	I	E	R	C	C	A	N	A	L	Y	S	I	S	E	Z

ACCOUNTING  
ACKNOWLEDGMENT  
BILL OF LADING  
CAPITAL  
CARGO  
CARRIER  
COMMODITY  
CONTRACT  
COST

EMBARGO  
FOB  
INCO  
INDIRECT COST  
INVOICE  
KAIZEN  
KANBAN  
KPI  
MBO

OSHA  
SOURCING  
STOCKOUT  
SWOT  
VARIANCE  
VISION  
VMI  
WAYBILL  
ZERO INVENTORY

## Match the Bill of Lading Terms and Definitions.

1.	Clean (Clear) Bill of Lading	A.	...is a deviation from the straight bill of lading in that it only refers to the contract terms but does not include them.
2.	Export Bill of Lading	B.	... is consigned to the order of a third part, usually the shipper or a bank, whose endorsement is required to transfer the title to the goods. This negotiable instrument of title must be surrendered to the carrier before the goods will be released.
3.	Foul Bill of Lading	C.	... is consigned directly to the consignee and therefore is not negotiable. The goods will usually be delivered by the carrier without surrender of this type of bill of lading. Delivery receipt is used at the destination.
4.	Ocean Bill of Lading	D.	...is issued by a shipping company or agent, covering more than one mode of transportation or two or more carriers in a through movement.
5.	Order Bill of Lading	E.	... is a document where the master of the vessel has taken exception and stated that the goods were received in damaged condition and/or the shipment is incomplete.
6.	Short Form Bill of Lading	F.	...is provided when a shipment is deemed to be in good condition and contains no exceptions.
7.	Straight Bill of Lading	G.	... is issued by an ocean carrier for marine transport of goods.
8.	Through Bill of Lading	H.	...is issued by an inland carrier to contract for the movement of goods from an interior point of origin to a port for the ultimate movement to a foreign destination.