



The Requisitioner



November 2007

Workshop
&
Dinner Meeting

Wednesday
November 14, 2007

LeMoyne Manor
629 Old Liverpool Road
Liverpool, NY

Workshop
4:00 - 5:15 pm

Networking
5:30 - 6:00

Dinner
6:00 pm

RSVP
kathy@aclsmail.com

Developing a Sustainable Supply Chain To Drive Profitability and Competitive Advantage

Patrick C. Penfield
Director, Supply Chain Executive Management Programs
Whitman School of Management, Syracuse University



Global climate change, depletion of resources and population growth are impacting the way we do business in the world. Companies are now under pressure from legislation, customers and non-governmental agencies (Greenpeace) to develop sustainable supply chains. The supply chain is undergoing many changes to meet this demand. Companies are now realizing the benefits of a sustainable supply chain and how it can increase profitability while still helping the environment.

- Taking a hard look at today's environment and how this is affecting industry
- Understanding supply chain sustainability and leveraging it to cut costs
- Driving revenue and profitability through supply chain sustainability
- Sharing lessons learned: What worked for companies and what didn't

Message from the President

Good Day to all,

As many of you know, October's general meeting / workshop was pretty awesome. The pre-dinner "workshop" was our annual plant tour event, which this year was at the Baldwinsville, Anheuser-Busch Brewery. The event was well attended by our membership. Mr. Adon Allen Jr, A-B's special event coordinator, led us to the hospitality room to allow us to sample some of the many different beverages produced at the Baldwinsville facility. There were opportunities to sample products made there that are not sold in NYS. The hospitality room was warm and welcoming as the bar was made by a local contractor and all the furniture was from Stickley's. Pretty awesome if I must say! We found out the room is available for meetings and decided we just might have to plan another plant tour there and have our dinner meeting there as well. This is something to look forward to in future calendar events. Once we finished our sampling, we were led on a plant tour that allowed us to see some of the production facilities. Most impressive was the speed at which bottles and cans were filled in the production process. Also noted was the fact that palletized product is moved and loaded onto trucks by computer operated fork trucks. **NO HUMAN OPERATORS ON THE FORK TRUCKS!**

Following the tour we had our dinner meeting at the Fireside Inn. This was a nice change, good food and well attended. Our dinner speaker guest from Anheuser-Busch was Glen Baird. Glen is the A-B Group manager of the Storeroom. His presentation covered their SAP operating system that allows the various national A-B facilities to exchange information amongst themselves. Also discussed was the sharing of MRO items from the Baldwinsville storeroom facility with other A-B breweries in the event of a maintenance emergency. The storeroom was completely computerized with robotic retrieval and photo images of all items in stock to assure the correct item was being pulled as needed.

MANY THANKS TO ANHEUSER-BUSCH !!!

Next on our calendar of events is the general dinner meeting to be held November 14, 2007 at LeMoyne Manor. We have scheduled a workshop to be held at 4:00 PM at LeMoyne with Pat Penfield from Syracuse University speaking on the topic of Supplier Relationships. The workshop is a free learning experience for our members. Please take advantage of this and earn your continuing education hours. Mr. Penfield is also scheduled to be our dinner speaker. The dinner meeting is scheduled to begin at 6:00 PM.

At this time, I would like to extend my personal best wishes to all for a safe and enjoyable holiday. May we all remember to give thanks for all we have; our families, our friends, our jobs and so much more. Let us also remember to give thanks to the men and women serving our country to provide us the freedom we have.

HAPPY THANKSGIVING TO ALL!!

David Gross, C.P.M.

NAPM Review Classes for C.P.M. Certification

Again this year we will be holding a 2 day – 4 modules C.P.M. review. The classes are scheduled for Friday, March 21 and Saturday, March 22, 2008 at the MACNY building. We are pleased to have Robert Hairston from Corning Incorporated leading the review again.

This is free to all NAPM of Greater Syracuse members. You will be responsible to purchase the 7th Edition Study Guide.

Put this on your calendar and take advantage of this free education. We will provide more details at a later date.

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NAPM Greater Syracuse Inc Membership and Participation

The current membership roster confirms our membership now totals 130 members. The October plant tour at Anheuser Busch was attended by 35 people and the dinner meeting at the Fireside Inn after the tour was attended by 33 people. This gives us an average participation level of 26 %.

Let's keep up the participation and encourage more to get involved!!!