



# NAPM Greater Syracuse

## Letter from the President

Hello Fellow NAPM Members,

It is officially fall! There is a definite chill in the air and the colors of the season are boasting of nature's beauty. It is a wonderful time of the year with lots of seasonal community events. Take time to take advantage of the fall harvest season, enjoy nature's beauty and all this time of year has to offer.

The NAPM Syracuse Board of Directors has also prepared a calendar of events for you to take advantage of, as well. At our upcoming October 14th meeting, we will have a workshop (4:00- 5:30) featuring Jim Gaspo from Citizens Bank. Jim is involved in the bank's commercial side, and is very involved in many CNY service organizations. He will discuss his perspective of the CNY economy. Note, we have a new meeting location, for our October meeting Meghan MacMurphy's in Liverpool .

NAPM Greater Syracuse is a member affiliate of the ISM NY/NJ Forum. The Forum is sponsoring a fall conference on November 6 and 7 in Binghamton, NY. The conference is an educational opportunity, as well as an excellent networking opportunity. Generally, there is a smattering of attendees from the fourteen affiliates that make up the forum. This year's event topic is entitled "Keep afloat (or better) during a tough economy". Check out the details of the event on the website (<http://www.ismnynj.org>).

To encourage our Syracuse membership to attend, the Board of Directors has approved a \$50 SCHOLARSHIP/ REIMBURSEMENT to anyone interested in attending. Please feel free to register on your own, and take advantage of the early registration discount of \$225.00 by October 16. Submit your proof of registration payment to Dave Duprey, our affiliate Treasurer at ([david.g.duprey@lmco.com](mailto:david.g.duprey@lmco.com)), and he will issue you a \$50 refund. If you have any questions, feel free to contact me ( ph 607-753-6041 ext 1265 or via email at [david.gross@pall.com](mailto:david.gross@pall.com)).

Later in November we will have our general membership meeting. The date and place are different from the usual. The meeting will be on **THURSDAY, NOVEMBER 19, 2009**. This will be a joint meeting, hosted by the CNY APICS organization. The event will be a plant tour at Pall Cortland. Pall is a major manufacturer of high performance filtration products that service many end use applications. The tour is planned to start at 4:00 pm with dinner to follow. Plan to attend, mark your calendar, and stay tuned for more details to follow at a later time.

We are laying the groundwork for our annual C.P.M. Trivia Night Meeting which will be held at our December 9 general membership meeting. This is a fun, educational, and learning experience. You will also have the opportunity to take home a nice prize. This is an event you will not want to miss. Again, this is another date to set on your calendar schedule.

I hope you can appreciate the work of the Board of Directors in creating these events for you to partake in. If you have ideas or suggestions for something we could look into and add to our schedule, feel free to see me or any board member.

David Gross, C.P.M.

NAPM Greater Syracuse, Inc -President

# ISM New York / New Jersey Forum Binghamton Training Seminar



Will Be Held:  
November 6-7, 2009

NAPM Greater Syracuse, Inc  
September 30, 2009

NAPM Greater Syracuse, Inc is a member affiliate of the NY/NJ Forum. The Forum is made up of 14 ISM /NAPM affiliates from the New York and New Jersey area. The mission of the Forum is to assist in its member development and professional networking so that they may add value in the Supply Management and Purchasing professions. To this objective, the Forum is hosting the ISM NY/NJ Forum Conference on **November 6 and 7, 2009** in Binghamton NY.

The NAPM Syracuse Board of Directors, in an attempt to encourage your attendance and to provide you another educational / networking opportunity, has approved offering a \$50 scholarship for any NAPM Syracuse member who attends the conference. The early registration group rate discount is \$225.00 pp if you register by October 16.

Check out the details of the conference at the NY/NJ Forum website <http://www.ismnynj.org/>. With the number of board members attending, we will all qualify for the group discount rate. If you plan to attend, please handle and pay for your own registration. Once you have confirmed your registration and payment, you can contact Dave Duprey ([david.g.duprey@lmco.com](mailto:david.g.duprey@lmco.com)), our affiliate treasurer, and he will issue you a \$50 scholarship/reimbursement check.

This is a great value. The conference fee includes all the workshop sessions, a buffet dinner Friday night and lunch on Saturday. I speak from my experiences attending this conference in past years and would recommend you consider attending. Not only is it an educational and networking opportunity, it is a FUN time !

I hope to see you there. If you have any questions, do not hesitate to contact me. I can be reached by phone: 607-753-6041 ext 1265 or email : [david\\_gross@pall.com](mailto:david_gross@pall.com)

David Gross, C.P.M.

NAPM Greater Syracuse - President

## Job Opportunity

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THE LIBRARY COMMUNITY  
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### SENIOR BUYER

**POSITION:** Gaylord is seeking a Senior Buyer to identify, secure, and manage sources of supply for raw material products, supplies, equipment, and support services. Responsibilities of this position include, but are not limited to, the following: identify raw material supply sources for cost, quality, and delivery; negotiate related agreements with identified suppliers; negotiate and administer purchasing activities associated with supplies, equipment, various service contracts and support agreements; measure and monitor supplier performance; provide support for new product development.

**QUALIFICATIONS:** The candidate must be a self-motivated, strategic thinker with excellent negotiation, interpersonal and communication skills. Knowledge of ERP systems and MS Office applications is required. Familiarity with paper, vinyl and steel commodities is highly desired. Candidates with undergraduate degrees and professional certification such as CPM are preferred. Minimum of 5 years purchasing related experience, preferably in a manufacturing environment. Must be available for occasional travel to supplier sites.

**APPLICATION PROCESS:** For immediate consideration, please email a cover letter, résumé, 3 professional references and a salary history with expectations to [HR@gaylord.com](mailto:HR@gaylord.com). Applications may also be mailed to: *Gaylord Bros., Inc., Human Resources, P.O. Box 4901, Syracuse, NY 13221.*

**ABOUT GAYLORD:** Gaylord provides quality library supplies, furniture and archival products to public libraries, schools, colleges and museums worldwide. We offer an excellent benefits package that includes group medical, dental and vision insurance, life insurance, Roth 401(k) and profit sharing plans, tuition reimbursement and paid vacations and holidays.

To learn more about our products and services, visit us at [www.gaylord.com](http://www.gaylord.com)

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# Reminders:

## New Location!

**General Membership Workshop and Dinner Meeting** -October 14th  
Meghan Mac Murphy's

Address: 7990 Oswego Rd, Liverpool, NY 13090

Phone: 315.546.2500

## November Meeting:

Workshop/Dinner - Pall Tour/Joint Meeting with APICS

The date and place will be different from the usual.

The meeting will be on **THURSDAY, NOVEMBER 19, 2009.**

See you there!

