



## Clambake 2009

---

Good food, good friends, and good weather concluded another NAPM Clambake this year. However, due to an outgoing slumping economy and another unusual year of the "red tide", caused an increase in our price for clams, and unfortunately we experienced an extremely low profit this year from years past. Our 50/50 raffle sales were also lower than usual.

(Hinerwadel's noted to me that all clambakes this year have had a much lower attendance than usual.)

I would like to thank all clambake volunteers who donated their time and thank all NAPM members for supporting the clambake. We look forward to another good time and successful bake next year !

Douglas Isbell

### **50/50 Clambake Results**

The below listed people all won \$ 100. cash prizes at our bake this year and the scholarship fund raised \$ 900. from the bake, thanks to everyone who purchased tickets.

Charlie Mancuse; Steve Slawson; Lou Bellotti; Joe Harsanyr; Pat Waterhouse; Gary Sullivan; Don Lawless and Roy Hoehner.

While the number of people attending this year was down due to the economic conditions, sales remained good for the 50/50.

Thanks Terry McLaughlin

---



# NAPMSYR

## 2009-2010 Calendar of Events

108 Metropolitan Park Dr  
 Liverpool, NY 13088  
 Phone: 315.457.7121  
 Fax: 315.457.8744

<u>DATE</u>	<u>EVENT</u>	<u>PLACE</u>	<u>TIME</u>
September 9, 2009	Plant Tour : Roberts Office Furniture Concepts, Scott Barcza Dinner Meeting	TBA	4:30-5:30 p.m. 6:00 p.m.
October 14, 2009	Workshop – Citizens Bank, James Gaspo Dinner Meeting – New Host Location	(Meghan MacMurphy's )	4:00 p.m. 6:00 p.m.
October 16, 2009	Satellite Seminar		9:00 to 2:30pm
November 19, 2009	Workshop – Pall Tour/Joint Meeting with AIPCS Dinner Meeting – New Host Location	(Meghan MacMurphy's )	4:00 p.m. 6:00 p.m.
December 9, 2009	CPM Trivia and Auction Night Dinner Meeting – New Host Location	(Meghan MacMurphy's )	6:00 p.m.
	*** NO MEETING IN JANUARY ***		
February 10, 2010	Workshop - Greater Syracuse Chamber of Commerce - Joint Meeting w/ APICS Dinner Meeting - Guest Speaker - Carolyn May, Onondaga County Office of Economic Development	TBA	5:00pm
March 10, 2010	Workshop – Green Purchasing Dinner Meeting – Guest Speaker - Rob Simpson, Metropolitan Development Association	TBA	4:00 p.m. 6:00 p.m.
April 14, 2010	Plant Tour: ITT Pumps, Auburn NY (tentative) Dinner Meeting –	TBA	4:00 p.m. 6:00 p.m.
April 23, 2010	Satellite Seminar		9:00 to 2:30pm
May 12, 2010	Past President’s Night	TBA	6:00 p.m.
June 4, 2010	Satellite Seminar Talent and Career Management for Supply Professionals		9:00 to 2:30pm
July 29, 2010	Annual Clambake	Hinderwadel’s	3:00-8:00 p.m.

This calendar is subject to change, please keep checking our website [www.napmsyr.org](http://www.napmsyr.org) Calendar of Events for updates.



# Letter from the President

NAPM Greater Syracuse Inc.

Sept 2009

Dear Fellow NAPM Members

Where has the time gone? It seems just a short time ago we were honoring our past presidents and swearing in the board of directors for 2009-2010.

Labor Day is quickly approaching, signaling the end of summer, students are returning to school and the start of our business year is underway. As in previous years, we will kick off our first meeting of the year with a facility tour. Your Pro D Committee (Ed Wilson and Dan Hanover) has arranged for a facility tour of Roberts Office Interior ( see the website <http://robertsofficeinteriors.com>). This tour will be our first meeting of the year on September 9, 2009. I trust you will see more details on this elsewhere in this newsletter and in email blasts from ACLS.

For those of you who were able to attend our July clambake, I am sure you noticed that there were fewer people in attendance. For the first time in all the many years I have attended, the rear entrance was not opened. I attribute the low turnout to be a result of recent economic and business conditions. Many of the "mass" ticket buyers of the past were not buying the number of tickets this year. The clambake committee put on a last minute advertising and calling campaign to drum up all the sales we could muster. To our chagrin our attendance was off nearly 40%. The actual number in attendance was just under 1400. This low turnout has had a significant impact on our financial status. With reduced income from this, our primary fundraiser, we will be required to tap some of our cash reserves in order to offer the usual calendar of event program. The board has already met and developed our budget and the calendar of events for the coming year. I am hopeful you will take advantage of the learning and networking opportunities made available to you.

As always, we are looking for recommendations for workshop/ dinner speakers, topics of interest or ideas on how to improve our program offered to you. If you have any suggestions feel free to contact me or any board member.

I look forward to seeing all of you at our first meeting of the year. Mark your calendar for Wednesday September 9 and plan to attend the tour and dinner meeting.

Best Wishes and Good Health to All

David Gross, C.P.M.

President – NAPM Greater Syracuse

[david\\_gross@pall.com](mailto:david_gross@pall.com)

## New Restaurant Location for the Dinner Meetings...

---

### Notice: New Restaurant location for our Monthly General Membership Meetings!!

It's time for a change! We will be moving our general membership meetings from LeMoyne Manor to Meghan MacMurphy's beginning with our October meeting. Meghan MacMurphy's has great food, a nice atmosphere, and friendly wait staff! They are looking forward to hosting us for our dinner and workshop meetings. They are located at 7990 Oswego Road, Liverpool, NY.

Our September dinner meeting after the plant tour is still in the works. We will send out an email blast with the location information once we get confirmation.

See you in September!!



## September Plant Tour

### Roberts Office Furniture Concepts, Inc.

Our company was founded in 1990 in East Syracuse, New York, as Roberts Office Furniture Brokers Inc., by father-and-son owners Bob and Scott Barcza. Both are veterans of the office



furniture industry; today Bob represents 30 years' experience, along with Scott's 15 years.

By 1997, the company started moving towards remanufacturing services on a limited basis, led by Scott's vision of the changing industry. In 1998 the firm made its commitment to true remanufacturing, and moved to its current 75,000 square foot building in Liverpool, New York. Significant investments were made in acquiring production equipment to implement the remanufacturing process. At that time the firm became Roberts Office Furniture Concepts Inc. In 2004 we created a sister manufacturing company named Roberts OfficeWerks, which more closely reflects the production processes and quality remanufacturing that are the hallmarks of our business. Roberts OfficeWerks-produced products are sold through dealer entities in the Eastern U.S.

Roberts Office Furniture Concepts Inc. continues to be our dealer entity for sales to end users in the Central New York region. In addition to selling "indistinguishable from new" systems furniture remanufactured by Roberts OfficeWerks, our product offering has recently expanded to include a full line of brand-new wood office furniture, casegoods, and seating products.

Our 75,000 square foot facility in Liverpool, New York is home to both Roberts Office Furniture Concepts Inc. and sister firm Roberts OfficeWerks.

#### Mailing address:

Roberts Office Furniture Concepts, Inc.  
7327 Henry Clay Blvd.  
Liverpool, NY 13088

Tour Starts at 4:30  
Dinner location TBD

I'D LIKE INFORM EVERYONE THAT THERE IS A NEW **"JOB POSTING"** TAB ON THE WEBSITE WHICH WILL HELP JOB SEEKERS AND IF ANYONE IS AWARE OF ANY JOB OPENINGS TO CONTACT ACLS.

## A short overview of things to come in the 2009-2010 Calendar of Events

### Plant/Facility Tours

- 1.) September 9, 2009 Plant Tour: Roberts Office Furniture Concepts, Scott Barcza 4:30-5:30
- 2.) April 14, 2010 Plant Tour: ITT Pumps, Auburn NY (Tentative) 4pm

### Trivia & Auction Night

December 9, 2009

The Trivia Auction Night offers a good time to get to know and have fun with other NAPM Members.

### Web Seminars

There will be 3 Seminars offered during this year.

- 1.) October 16, 2009 - 9am-2:30pm
- 2.) April 23, 2010 - 9am-2:30pm
- 3.) June 4, 2010 - 9am-2:30pm

ISM offers Web Seminars to it's members. They are easy to sign up for, convenient to take (at your own desk on your computer). The webinars are a great Continuing Education opportunity, earn Continuing Education Credits.