

# NAPM-Greater Syracuse June 2010 Newsletter



## **ISM National Marketing/Communicating Person of the Year!**

NAPM Syracuse Inc

### CONGRATULATIONS TO SHAWN LYNCH

As you may recall, we had several of our member volunteers recognized for their contributions to our affiliate by receiving awards from the NY/NJ Forum at last November's Binghamton Conference. All of these award recipients were also qualified and nominated at the national level. One of our own, SHAWN LYNCH was selected as ISM National Marketing/Communicating Person of the Year! Congratulations Shawn!

Shawn is our website committee chair. His responsibilities include keeping the website interesting and up to date. Shawn had the opportunity to receive his award at the ISM 95<sup>th</sup> Annual International Supply Management Conference and Educational Exhibit in San Diego (all expenses paid) but due to his new employment at Seneca Data, didn't feel he could take the time away from his job. His award was officially presented at our Past President's Night on May 12.

ISM published the following write up for input to the Syracuse Business News:

**"Shawn M. Lynch, a member of ISM affiliate NAPM—Greater Syracuse, Inc. is the 2009 Marketing/Communicating Person of the Year. Lynch is admired for his ability to leverage the affiliate Web site and newsletter for maximum results. He kept the affiliate Web site current, relevant and engaging by posting photos of meetings, programs and activities. He consistently generated excitement for programs and products and services through coordinated communications through the affiliate Web site and newsletter. Lynch approached his volunteer role strategically and developed a business plan to help guide marketing committee members. Lynch is a distribution buyer for Seneca Data."**

Congratulations for a job well done. Your time, effort and dedication are most appreciated. It makes me very proud to see you recognized, especially on the national level.

David Gross, C.P.M.

## TICKET SELLERS

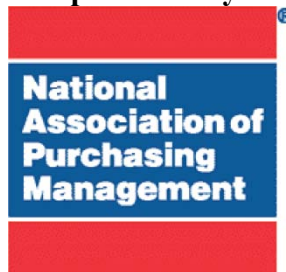
Dawn Metzler	NAPM Office	Tel. 457-7121
Marsha Tauro	NAPM Office	457-7121
Maria Falcone	Lockheed Martin	456-3556
Sherri Pappas	Syracuse University	443-2285
Doug Isbell	NGS	442-4879
Frank Welch	GE Inspection Technologies	554-2046
Eric Mark	Haun	463-5241

# CLAMBAKE



5300 West Taft Road, North Syracuse, N.Y.

**Sponsored by:**



**NAPM, Greater Syracuse, Inc.**

**(Affiliated with the Institute for Supply Management tm)**

THE MOST AWAITED PUBLIC CLAMBAKE OF THE SEASON, DON'T MISS OUT  
ALL OF YOUR BUSINESS ASSOCIATES & FRIENDS WILL BE THERE

**THURSDAY, JULY 29, 2010**

**3:00 pm -to- 8:00 pm**

**TICKETS ARE AVAILABLE FROM TICKET SELLERS**

**SEE OUR WEB-SITE: <http://www.napmsyr.org/>**

**OR**

**NAPM Greater Syracuse Inc. (315)-457-7121**

**TICKETS - \$55.00 Advance Sale - \$60.00 at Gate**

**Cut off for advance sale tickets is Wednesday, July 28, 2010**

**MUST HAVE TICKET FOR ENTRY – NO SUBSTITUTIONS ALLOWED**

**TICKETS ARE NON-REFUNDABLE**

**ADVANCE SALE METHOD OF PAYMENT - \*Visa -\*MasterCard -\*Check-\*Cash**

All you can eat Menu Includes: Steamed /Raw /Fried Clams-Steamed Mussels-Shrimp-Clam Chowder-Salt Potatoes  
Sausage Sandwiches-Hamburger-Hot Dogs-Beef & Pork BBQ-Sliced Roast Beef-Chicken Tenders-Marinated Grilled  
Chicken-Corn on the Cob-Assorted Salads-Fresh Fruit-Ice Cream-Cake Soda & Beer

**OPEN TO THE PUBLIC**

## Frank J. Quinn Award



(L) Douglas Isbell - (R) Annette Morris

The Frank J. Quinn Award is presented to an individual based upon outstanding contributions to NAPM- Greater Syracuse.

This years recipient is **Annette Morris, C.P.M.**, who has over 25 years in the purchasing field.

Annette has been an outstanding member of NAPM for 25 years. She has been on the C.P.M. Committee, Director of National Affairs and is currently the Chair of the Reception Committee. Annette received C.P.M. Certification in 1997 and Lifetime Certification in 2008. Annette enjoys cooking, wine touring & golfing.

**Congratulations to Annette as the 2010 recipient of the Frank J. Quinn Award.**

## Past President's Dinner Meeting 50/50 Raffle Winner!

Bill Rumble



## A Message From The President

Dear fellow members,

The May membership meeting / Past President's night was a huge success with 65 plus members and guests attending. Annette Morris, reception chair, did an incredible job that shined with the event. Thank you again, Annette.

The Past President's night is an event that also honors the outgoing 2009 Board Members and installs the 2010 board members who were confirmed at the April membership meeting. A picture is included in the newsletter of the Voting Board Members. Missing from the picture is Dan Hanover who was unable to attend.

The success of the Greater Syracuse affiliate is attributed to the tireless efforts of this team. As said at the May meeting, please contact anyone listed for information, relay of suggestions, concerns, etc. Any one on this list is more than willing to help.

I, as the new President, and the membership, are very fortunate to have many years of experience serving on the Board. Seven past presidents are serving to maintain the success of the affiliate - David Gross, David Duprey, Chris Sheldon, Don Lawless, Sherri Pappas, Doug Freeman, and Karin Dromgoole. I am sure that you will all agree - enormous talent and experience!



In addition to the installation, the evening presented 4 scholarships. The newest scholarship presented is named in memory of Terry McLaughlin. Terry will be sorely missed. But will never be forgotten. Thank you Karin Dromgoole for your exceptional efforts. The Frank Quinn award was presented to Annette Morris - a much deserved award...And, at the National Level, Shaun Lynch was awarded Marketing Communications Person of the year. Lots of Talent and Dedication!!!!

Please do not forget about the Clambake on July 29, 2010. Spread the word to all your contacts. Attendance is open and not limited to just Purchasing Professionals. The event is always a huge success, and as you can guess, we want to keep the momentum going. The Clambake is the only fund raiser in addition to the members' dues that allow the affiliate to provide the exceptional member benefits. Thank you for your assistance in getting the word out..

Everyone enjoy the Summer weather and see you at the Clambake.

President  
Maria Falcone



### Gavel Presentation:

2009 President David Gross presenting Gavel to Maria Falcone  
2010 - 2012 Incoming President

## **Slate of Officers and Committee Chairs for 2010-2011**

As a reminder to the membership the Slate of Officers are:

### **VOTING MEMBERS:**

Board of Directors

#### **President:**

Maria Falcone

#### **1<sup>st</sup> VP:**

James Graham

#### **2<sup>nd</sup> VP:**

Sue Dittly

#### **Treasurer:**

Dave Duprey

#### **Directors for One Year:**

Chris Sheldon and Annette Morris

#### **Directors for Two Years:**

Dan Hanover and Sherri Pappas

#### **NY/NJ Forum Representative:**

Sherri Pappas

#### **Executive Secretary:**

Nancy Harrison



From left to right: David Duprey, Chris Sheldon, Annette Morris, Maria Falcone, James Graham, Sherri Pappas, Nancy Harrison, and Sue Dittly.

Missing from the picture is Dan Hanover who was unable to attend.

### **COMMITTEE CHAIRPERSONS: (NON-VOTING)**

#### **Advisory:**

Don Lawless, CPPB;  
Doug Freeman  
David Gross

#### **Certification:**

Edmund Wilson, Chair

#### **Clambake:**

Douglas Isbell, Chair  
James Graham Co-Chair

#### **Membership:**

Ann Casey, Chair  
Stan Manwaring Co-Chair

#### **Professional Development:**

Edmund Wilson, Chair  
Douglas Freeman, Co-Chair

#### **Public Relations & Newsletter:**

James Corbett Chair  
Tanya Wells, Co-Chair

#### **Reception:**

Annette Morris, Chair

#### **Scholarship:**

Karin Dromgoole, Chair

## Welcome to NAPM !!! Membership News...

Membership Certificates were presented by Ann Casey and Sue Dittly to the following:



Betty Ryan is a new member that has worked for Welch Allyn for twenty four years. She spent 16 years in procurement and 8 years in planning. The last five years she has been back in procurement and is responsible for Global Logistics where she manages the carriers on a domestic and global basis. She completed her BS degree this year in business management and is interested in pursuing her CPSM certification.



Penny Letcher has been a member of NAPM since 2006 but this was her first meeting. Penny has worked for SU for 5 years. She has been the MRO commodities buyer for 4 years now as well as their manager of their Excess Property Program. Prior to SU, Penny worked at Church & Dwight Co (the Arm & Hammer Co.) for over 10 years as payroll manager and computer tech support.



Tierza Judkins has been a member since 2008 and this was her first meeting. Tierza has been purchasing for The City of Syracuse since 2004. She started out as a Buyer II but in April 2009 she passed the Purchase Analyst I exam and was promoted. Since September 2008 she has taken over as the Auction Coordinator where they hold several of three different types of auctions during the year. She has an Associates Degree in Retail Merchandising and Management.

### Membership Dues

Invoices have been mailed out for membership dues for 2010-2011. If you do not receive by June 4<sup>th</sup>, please contact Dawn Metzler at ACLS [dawn@aclsmail.com](mailto:dawn@aclsmail.com).

As noted in our previous newsletters, it was decided at our March Board Meeting that we will be increasing our membership dues by \$10. We have not had an increase in several years and need to offset the \$10 price increase we absorbed from ISM last year and other cost increases. Regular membership renewal dues will be \$180 next year but still includes all workshops, 8 dinner meetings with meals, plant tours, ISM membership, ISM discounts, Inside Supply Management subscription and great networking opportunities. Note: If you joined or renewed your membership after January 1st, you will be invoiced in May for a half year at \$90.

### Reminders:

If you are a regular paid member this year and become unemployed, you may be entitled to free membership for up to 1 year. Please notify Dawn Metzler, [dawn@aclsmail.com](mailto:dawn@aclsmail.com) if you have a status change.

Information updates: If you have changed addresses at work or home, please notify Dawn at [dawn@aclsmail.com](mailto:dawn@aclsmail.com) to make sure you receive your meeting notice emails and local mailings. You also need to update your information on the ISM website to receive their emails and your subscription to the magazine, Inside Supply Management. To do this you need to go to the ISM website [www.ism.ws](http://www.ism.ws) and log in. You need to know your ISM account number which is your username and your password is your last name. Then go to My Account and select Member Information Update where you can make corrections. If you need your account number or assistance, please contact Dawn at [dawn@aclsmail.com](mailto:dawn@aclsmail.com) or Ann Casey at [acasey@twcny.rr.com](mailto:acasey@twcny.rr.com)

## Scholarship Winners

I was very honored at our May Membership meeting to be able to present four scholarships on behalf of the National Association of Purchasing Management – Greater Syracuse.

All four recipients were very qualified and deserving.



← Our first award was presented to Stephanie Cator who is the daughter of our member Charles Cator. Charles is employed by Pall Trinity Micro Corp. Stephanie received the Past President's Memorial Scholarship Award. She is currently enrolled at Cayuga Community College and is studying Liberal Arts.



← Our second recipient was Jeremy Rain French-Lawyer. Jeremy is the daughter of our member John Lawyer who is employed by MACNY. Jeremy was awarded the Thomas J. Pooler Memorial Scholarship which was presented in memory of Thomas Pooler who was the son of Lifetime Member Victor Pooler. Jeremy will be attending Skidmore College this fall as a Porte Scholar in Math and Science.



← Our third recipient was Chad Townsend who is the son of our member Bonnie Townsend. Bonnie is employed by Syracuse University. Chad was presented the Board of Directors Scholarship. Chad is now attending Onondaga Community College and studying business.



← Aaron Duprey was our last recipient. Aaron plans on attending Boston University this fall and studying under the Bio Pre-Med program. Aaron is the son of our member David Duprey who is employed by Lockheed Martin. Aaron was presented the J. Terry McLaughlin Memorial Scholarship.

This was a new scholarship presented in honor of Terry McLaughlin a Past President and Lifetime Member who passed away last spring. Terry spent hours working for our Scholarship Committee. He was responsible for our Scholarship Raffle at the Clambake and was the Master of Ceremonies at Trivia Night. He served on many of our committees, worked for many years with the NY/NJ Forum and devoted much of his free time in service for our association.

Terry's wife Mary Pat and daughter Mary Rose were at the meeting for the presentation. Mary Pat spoke to the membership and told everyone how much the award would have meant to Terry. A certificate honoring this Scholarship Award was given to them.