



# The Requisitioner



## April 2008 Workshop & Dinner Meeting

Wednesday April 9, 2008

LeMoyne Manor  
629 Old Liverpool Road  
Liverpool, NY

Workshop: 4:00 – 5:30 pm  
Networking: 5:30 – 6:00 pm



Dinner: 6.00 pm

### **RSVP**

[Kathy@aclsmail.com](mailto:Kathy@aclsmail.com)

Telephone 315-457-7121

*The April Workshop & dinner meeting is going to be held by the Upstate NY Regional Minority Purchasing Council with speakers from corporate members such as Syracuse University, Cornell, National Grid and Bristol-Myers Squibb. They will speak on the importance of having a Supplier diversity Program, Supplier diversity in today's business world, Program benefits and Keys to developing an effective program. There will also be a presentation by the President of Upstate NY Regional Minority Council, Linda Terrell.*

## Message from the President

It is officially spring! We are experiencing longer daylight hours, feeling warmer weather and seeing signs of green all indicating signs that winter is finally letting go. I hope everyone is doing well and enjoying life.

Your board of directors is hard at work putting a program together that hopefully appeals to your liking. We are anxious to see you participate as our reward for the hard work put into the planning and coordination of offering you the events and opportunities put on our calendar of events.

Our next calendar of event opportunity is a C.P.M. review class to be held April 4<sup>th</sup> and 5<sup>th</sup> at the MACNY building. Bob Hairston will be the trainer. So far we have about a dozen individuals registered to attend. Contact Terri Beard ( [tbeard@tactair.com](mailto:tbeard@tactair.com)) if you have interest in attending or questions about this event.

Our next general membership meeting will be April 9 at LeMoyne Manor. The workshop is from 4:00 PM – 5:30pm and will be on the subject of minority purchasing and supplier diversity. The dinner will start at 6:00 as usual.

Looking ahead we have planned our final business year meeting with the celebration of our Past Presidents. This will be a more formal dinner in recognition of our past presidents who have served our affiliate. This dinner meeting will be held at LeMoyne Manor on May 14. Stay tuned for more information.

Then we have the summer NAPM Greater Syracuse Inc clambake. This year's bake will be held July 31 and Hinderwadel's. Come one, come all, bring your friends, invite your business associates and be sure you save the date to attend CNY's best bake.

As you can see, we have lots going on. I hope you look at the opportunities and plan to attend these events. Put the dates on your calendar. See ya there ☺

Sincerely  
David Gross, C.P.M.- President  
NAPM Greater Syracuse Inc.

## *Reminders:*

For all our members who are interested in applying for a scholarship – all Scholarship Request Form Applications must be received by ***Friday, April 9<sup>th</sup>*** in order to be considered. If you have any questions regarding Scholarships please contact **Karin Dromgoole at 315-435-3458.**

There is an upcoming ISM Satellite Seminar being offered on ***Thursday April 17<sup>th</sup>*** from 10:00am to 2:30pm with a lunch break from 12:00-12:30pm on “Supply Management’s Role in Sustainability”. The seminars are held for the benefit of our members and there is no charge for attending. Anyone interested ***must respond by April 9<sup>th</sup>*** so we have enough time to set up a meeting site.

There is a C.P.M. Review coming up on ***April 4<sup>th</sup> & 5<sup>th</sup>***. If you have not signed up as of yet please email Terri Beard at [tbeard@tactair.com](mailto:tbeard@tactair.com).

***The Program Development Committee wants to thank all members and their guests for attending the workshops and dinner meetings. We want to hear from our members on what subjects or topics they would like to see presented at our workshops next year, NAPMSYR 2008-2009. Also, if any of you know any speakers that would like to present or speak at our workshops or companies that we can tour, please email me at [dhanover@specialmetals.com](mailto:dhanover@specialmetals.com)***

## Participation History

	# of members On roster	Attendance at meeting	% Participation
October	130	35	26%
November	140	30	21.5%
December	140	32	23%
January	No Meeting		
February	140	25	18%
March	144	24	16.6%

As our business year has progressed we have made improvements to increase our numbers of members. I see this as a good sign. Membership has benefits of education, networking, ISM National information, certification opportunities, discount pricing on seminars and training materials and much more. We offer a program that I believe offers value. UNFORTUNATELY, as you can see, the level of participation is decreasing. If there is something you feel would increase your level of participation please feel free to discuss this with me or any of the affiliate board members.

David Gross, C.P.M.- President  
NAPM Greater Syracuse

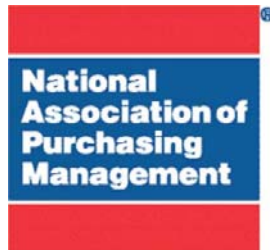
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## TICKET SELLERS

Kathy Brissenden	NAPM Office	Tel. 457-7121
Marsha Tauro	NAPM Office	457-7121
Maria Falcone	Lockheed Martin	456-3556
Sherri Pappas	Syracuse University	443-2285
Terry McLaughlin	Cell 860-428-3057	652-7079
Doug Isbell	NGS	442-4879
Frank Welch	Welch Allyn	685-4224

# CLAMBAKE

Sponsored by:  
**NAPM, Greater Syracuse, Inc.**



(Affiliated with the Institute for Supply Management tm)

THE MOST AWAITED PUBLIC CLAMBAKE OF THE SEASON, DON'T MISS OUT  
ALL OF YOUR BUSINESS ASSOCIATES & FRIENDS WILL BE THERE

THURSDAY, JULY 31, 2008

3:00 pm -to- 8:00 pm



5300 West Taft Road, North Syracuse, N.Y.

**TICKETS ARE AVAILABLE FROM TICKET SELLERS**

**SEE OUR WEB-SITE: <http://www.napmsyr.org/>**  
**OR**

**NAPM Greater Syracuse Inc. (315)-457-7121**

**TICKETS - \$45.00 Advance Sale - \$50.00 at Gate cash only**  
**Cut off for advance sale tickets is Wednesday July 30, 2008**

**MUST HAVE TICKET FOR ENTRY – NO SUBSTITUTIONS ALLOWED**

**TICKETS ARE NON-REFUNDABLE**

**METHOD OF PAYMENT - \*Visa -\*MasterCard -\*Check-\*Cash**

All you can eat Menu Includes: Steamed / Raw / Fried Clams-Steamed Mussels-Shrimp-Clam Chowder-Salt Potatoes  
Sausage Sandwiches-Hamburger-Hot Dogs-Beef & Pork BBQ-Sliced Roast Beef-Chicken Tenders-Marinated Grilled  
Chicken-Corn on the Cob-Assorted Salads-Fresh Fruit-Ice Cream-Cake Soda & Beer

**OPEN TO THE PUBLIC**