



April 2005

**April 2005  
Dinner Meeting**

*Wednesday, April 13, 2005  
LeMoyne Manor  
Liverpool New York*

*4:00 - 5:15 p.m. Workshop*

**Tim Frawley  
AXA Financial Advisors**

*Topics: Current state of the stock market,  
retirement planning, estate planning  
and 529 college education plan*

*5:30 p.m. Networking*

*6:00 p.m. Dinner Meeting*

**Entertainment by  
Glen "Gomez" Adams  
TK99, TK105**

*Please RSVP [marshat@aclsmail.com](mailto:marshat@aclsmail.com)  
Telephone 315-457-7121*

**Message from the President . . . .**

*Chris Sheldon, C.P.M.*

During our April meeting we will vote for our Board of Directors for the 2005 – 2006 year. For the first time in a few years we have a full slate of officers to fill every board position. To me, this is an indication the benefits derived from volunteering and serving a professional organization remain of value. Among these benefits are developing skills in leadership, planning and organizing events, and the fiduciary responsibility of a financial budget. If you have an interest in volunteering and missed out serving in the upcoming year as a board member, remember we are always looking for volunteers to help with the Clambake. If you wish to help, please contact our Clambake Chair, Maria Falcone, or me.

Also in April, we will vote on our revised Affiliate Bylaws. The updated bylaws have been made available to all our members for review and were submitted to ISM for their review. ISM has approved the bylaws, this being the last remaining hurdle prior to putting it to vote with the general membership.

Helen Pohlig, J.D., was our workshop and dinner speaker in March. Having to spend a week in the sunshine and warm temperatures of Phoenix, I, unfortunately, was not able to attend the workshop and meeting. I have been told that Ms. Pohlig provided an interesting and informative workshop and dinner speech.

I don't have any travel plans for warmer climates for April, so I look forward to seeing you at our April meeting.

**The DVD for the February 10<sup>th</sup> Satellite Seminar  
is now available at the NAPM office.**

**Finding and Keeping the Best Sources:**

As supply managers adapt to the impact of globalization and continual technological advances, sourcing is becoming more multi-faceted and critical. This program explores sourcing strategies, risk management, and how to use more sophisticated technology to streamline the sourcing process. Learn the essential factors to consider in determining which suppliers will be most effective in meeting your organization's needs. Hear supply management professionals discuss topics such as offshore sourcing, outsourcing, performance measurements, resources, and other management considerations to find the right sources and ensure long-term and successful supplier relationships.

To reserve, email [sharon@aclsmail.com](mailto:sharon@aclsmail.com) or call 457-7121



***Dave Duprey, C.P.M., presented 50/50 winner, Ron Brinski, with the winnings***

***Guest Speaker, Helen Pohlig, J.D., presented Legal Issues in E-Procurement***



***David Duprey, C.P.M. presented the evening itinerary.***