



**March 2005  
Dinner Meeting**

*Wednesday, March 9, 2005  
LeMoyne Manor  
Liverpool NY*

*4:00 - 5:15 p.m. Workshop*  
**Legal Issues in E-Procurement**

*5:30 p.m. Networking*

*6:00 p.m. Dinner Meeting*

*Please RSVP [sharon@aclsmail.com](mailto:sharon@aclsmail.com)  
Telephone 315-457-7121*

*Helen Pohlig, J.D. Is  
March Workshop Leader*

Helen Pohlig is licensed to practice law in Arizona, Minnesota, and Washington, D.C. She currently lectures and writes on commercial law subjects and does pro bono legal work for non-profit organizations.

Helen has extensive experience in government relations and regulation, previously specializing in telecommunications law. She started her legal career as in-house counsel at Republic Telcom Corporation in Bloomington, Minnesota, where she handled both regulatory affairs and general business matters including taxes, contracts, and vendor disputes. Subsequently she served as General Counsel for the Competitive

Telecommunications Association and as Managing Director for the National Association of Information Services in Washington, D.C. She later became a Corporate Vice President at the National Association of Purchasing Management (NAPM), where she was responsible for NAPM's government relations program, international relations, and in-house legal work. Previously, she served as adjunct faculty in the graduate school at George Washington University. She now teaches extensively for the Institute for Supply Management (ISM, formerly NAPM), ISM affiliates and private companies.

Ms. Pohlig graduated with honors from Pacific Lutheran University, Tacoma, Washington, in 1975 and earned her *juris doctor* degree with honors from William Mitchell College of Law, St. Paul, Minnesota, in 1982

Join Ms. Pohlig at the March 9 meeting where she will discuss legal issues in E-Procurement.

## ***Message from the President***

***Chris Sheldon, C.P.M.***



During our March meeting we will be announcing the nominations for our Board of Directors positions for 2005 - 2006. We are fortunate that we have a number of dedicated volunteers that continue each year to devote their time to our affiliate. As in previous years, this year we are looking to fill a couple of open vacancies. Please consider filling one of these vacancies. If interested please mention it to one of our board members at the March meeting or contact me directly at my e-mail address [Chris\\_Sheldon@Pall.com](mailto:Chris_Sheldon@Pall.com).

Our workshop and dinner speaker in March will be Helen Pohlig, J.D. She will present Legal issues in E-Procurement. Ms. Pohlig lectures and writes extensively on commercial law subjects for ISM. I once took an online course, Purchasing and the Law, through the ISM website. As my first experience of online education I thoroughly enjoyed the experience and found it quite informative. The instructor was Ms. Pohlig.

We strive to meet your educational needs. I look forward to seeing you at our March meeting.

**The DVD for the February 10<sup>th</sup> Satellite Seminar**

**Finding and Keeping the Best Sources**

**will be available soon**

*Call the NAPM office 457-7121*



**May the luck of the Irish be with you**

## *Highlights of the February Meeting*



*President, **Chris Sheldon, C.P.M.**, presented the evening's agenda*



***Doug Isbell** announced Pro-Development and Guest Speaker for the evening*



*Guest speaker, **David Michael**, Commissioner of Economic Development, Syracuse*



*Meet new member, **Bernice Tarolli**, Consumer Marketing Services, Inc.*



***Maria Falcone**, presents cash to 50/50 winner, **Joe Jeraci***



*Meet new member, **Rodney Smith**, Anaren Microwave*