



THE REQUISITIONER



FEBRUARY 2005 DINNER MEETING

Wednesday, February 9, 2005
LeMoyne Manor
Liverpool NY

**Guest Speaker
Mayor Matt Driscoll**

This is your chance to speak one-on-one with the Mayor regarding questions and/or concerns you may have

Networking: 5:30 p.m.
Dinner Meeting: 6:00 p.m.

Dinner choices are Stuffed Shrimp over Rice
OR Filet Mignon

*Please rsvp by 3:00 p.m. Friday, February 4
email sharon@aclsmail.com
or telephone 315-457-7121*

February Notes from the President

I trust you had a happy holiday season and are having a good start to the New Year.

Our affiliate ended 2004 with Trivia Night in December. It was another great night with those who attended having a fun evening challenged by the trivia questions and everyone taking away gifts.

Local politics affect us personally as citizens and professionally in our purchasing professions. Through the years we have tried to bring in local politicians as our dinner speakers to address the issues that affect us. This month we will continue on this theme by welcoming Mayor Matthew Driscoll to speak. As you know there are many topics for the Mayor to cover, such as current state of DestiNY and the Convention Hotel. I expect the evening to be very informative. Please show your affiliate support by attending this meeting.

A key objective outlined last May in my President's speech was to update our Affiliate Bylaws. The last update to our Bylaws was April 1999. Since then our national association has undergone a few changes, the biggest being a name change from the National Association of Purchasing Management to Institute of Supply Management, Inc. These changes must be reflected in our Bylaws. The update is now complete, it has been reviewed by our Board of Directors and will be posted to our Website for review by the general membership. This update must be voted by 2/3 of the regular members present at our Dinner Meeting. An announcement will be made in the near future of the website posting and the date of the vote.

I look forward to seeing you at our February meeting.

Chris Sheldon, C.P.M.

***Satellite Seminar - October 21 -
Best Practices for Negotiations and Contracting***

The October satellite seminar DVD is now available and has been borrowed by several members already.

Summary:

Supply managers spend a substantial amount of time negotiating contracts and tackling matters related to contracts. This satellite seminar explores leading-edge ways to enhance the effectiveness of negotiating and contracting by focusing on the dynamic relationship between these activities. Discover strategies to enhance your organizational processes for negotiations and contract management, analyze team roles and essential elements of an effective negotiation, and learn how to draft and manage contracts to meet your organization's objectives.

***Satellite Seminar - February 10 -
Finding and Keeping the Best Sources***

The February 10 satellite seminar will be available sometime after February 28th. An email will be sent when it is available to borrow.



TRIVIA NIGHT

December 8, 2004



Another entertaining event.

Everyone left with gifts.

Thank you to all donors,
and
to those who helped organize
the event.

