



Membership Application

Institute for Supply Management, Inc.™

Members are encouraged to join an ISM Affiliated Association. To obtain information on the ISM Affiliated Association closest to you and dues information, please call ISM Customer Service at 800/888-6276 or 480/752-6276, extension 401. Applications can also be submitted via the Internet at www.ism.ws.

Please check the appropriate box:

- New Member Past Member Member ID Number (if known) _____
- I am replacing the following current member in my organization (If replacing a current member, send completed application to the affiliate.)

Member Name _____ Member ID# _____

Dr. Mr. Mrs. Ms. Miss _____
(please circle) First Name MI Last Name

Title (required) _____ Organization (required) _____

Please check the preferred mailing address:

- BUSINESS
- HOME

City _____ State _____ ZIP Code _____ City _____ State _____ ZIP Code _____

Country _____ Postal Code _____ Country _____ Postal Code _____

E-Mail () _____ () _____ () _____
Business Phone Number** Fax Number** Home Phone Number**

**For international numbers, please include country and city codes.

Date of Birth (optional): ____/____/____

Industry Code (choose a 3-digit code from the list provided on page 2 of this application): _____

Number of employees at your location (please check one): under 100 100-249 250-499 500-999 1,000+

Education (check highest level completed): High School Associate's Bachelor's Master's Other _____
 Student (estimated graduation date) _____

Are you a C.P.M.? Yes No Are you an A.P.P.? Yes No

Do you hold other professional designations? If so, please list: _____

Would you like to serve on a committee? Yes No

Are you involved in sales? If so, explain: _____

MEMBERSHIP TYPE: Please select one of the options below. See back for option details.

~~DIRECT MEMBERSHIP~~

- ~~Direct Membership~~ - Includes National benefits only. Does not include affiliate benefits.
- ISM Dues: USD \$ 160.00
- Administrative Fee: USD \$ 20.00
- TOTAL: USD \$ 180.00

REGULAR MEMBERSHIP

- Regular Membership** - Includes National and local affiliate benefits.
- I choose to become a member through (please provide affiliate name):

NAPM - Greater Syracuse, Inc.

For dues information and affiliate code, contact ISM Customer Service at 800/888-6276 or 480/752-6276, extension 401.

Annual ISM/Affiliate Dues: USD \$ 180.00

Administrative Fee: USD \$ 20.00

Affiliate Initiation Fee: USD \$ 20.00

TOTAL: USD \$ 220.00

Method of payment (U.S. Funds Only):

- Personal Check Organization Check
- VISA MasterCard American Express Diners Club
- Charge Card# _____
- Exp. Date ____/____ Amount to Be Charged \$ _____
- Cardholder Signature _____

ISM members receive *Inside Supply Management*® magazine as a \$12 portion of the national membership fee. I agree to abide by the *ISM Bylaws, Principles and Standards of Ethical Supply Management Conduct*, and *Statement of Antitrust Policy*, as stated on the back of this application. A copy of the *ISM Bylaws* may be obtained by writing or calling ISM Customer Service at the address or telephone number listed below.

Signature _____ Date _____

RETURN TO:
NAPM- Greater Syracuse, Inc.
108 Metropolitan Park Dr.
Liverpool, NY 13088

APPROVALS FOR AFFILIATE/ISM USE ONLY

ISM _____ Date _____

Affiliate _____ Date _____

Other _____ Date _____

WEB 51

ISM Use Only

Amount \$ _____ Approval # _____ Date Entered _____ Initials _____

MEMBERSHIP OPTIONS

Direct Membership

Direct Membership is membership at the National level of ISM only. This membership allows for discounts on the National level of products and services only.

Regular Membership

Regular Membership includes membership in an Affiliated Association and ISM. Each Affiliated Association will set the annual dues for its local membership, which will include ISM dues.

Any individual who chooses this type of membership will receive discounts at the ISM and Affiliate levels.

Volume Discount Membership

With ISM's Volume Discount Membership, organizations with 50 or more supply management employees nationwide can save substantially on their membership dues. This category is available to organizations as well as governmental entities of every level and type.

The discount schedule is as follows:

Number of Members (nationwide)	Discount on Dues (without meals)
50-99	10%
100-249	20%
250 and over	30%

Volume Discount Membership is arranged through your organization or government entity. Volume Discount members and all necessary information will be provided to ISM Headquarters by one individual from each organization/entity. ISM will invoice your organization/entity for the correct amount of dues, and forward the affiliate portion to the affiliate. Any individual with Volume Discount Membership will receive the benefits of belonging to an affiliate and ISM.

For more information, contact ISM at 800/888-6276 or 480/752-6276, extension 3111.

Principles and Standards of Ethical Supply Management Conduct

LOYALTY TO YOUR ORGANIZATION
JUSTICE TO THOSE WITH WHOM YOU DEAL
FAITH IN YOUR PROFESSION

From these principles are derived the ISM Standards of Supply Management Conduct. (global)

1. Avoid the intent and appearance of unethical or compromising practice in relationships, actions and communications.
2. Demonstrate loyalty to the employer by diligently following the lawful instructions of the employer, using reasonable care and granted authority.
3. Avoid any personal business or professional activity that would create a conflict between personal interests and the interests of the employer.
4. Avoid soliciting or accepting money, loans, credits or preferential discounts, and the acceptance of gifts, entertainment, favors or services from present or potential suppliers that might influence, or appear to influence, supply management decisions.
5. Handle confidential or proprietary information with due care and proper consideration of ethical and legal ramifications and governmental regulations.
6. Promote positive supplier relationships through courtesy and impartiality.
7. Avoid improper reciprocal agreements.
8. Know and obey the letter and spirit of laws applicable to supply management.
9. Encourage support for small, disadvantaged and minority-owned businesses.
10. Acquire and maintain professional competence.
11. Conduct supply management activities in accordance with national and international laws, customs and practices, your organization's policies, and these ethical principles and standards of conduct.
12. Enhance the stature of the supply management profession.

ISM Antitrust Policy

It is the express policy and intention of ISM to comply at all times with all existing laws, including the antitrust laws, and in furtherance of this policy, no activity or program will be sponsored or conducted by or within ISM or any association affiliated with ISM which in any matter whatsoever will represent or be deemed a violation of any existing law, including the antitrust laws. This statement of policy will be implemented by the publication of the "Antitrust Policy, Principles and Standards," "Standards for ISM Activities," "Professional Self-Regulation," and "Standards for Conduct and Use of Surveys" which are available to all members of the institute upon request.

Dues, contributions or gifts to this organization are not tax-deductible charitable contributions for income tax purposes. Dues may, however, be deductible as a business expense.

Return to local affiliate association or:

ISM
P.O. Box 22160
Tempe, AZ 85285-2160
Or fax application to 480/752-2299

STANDARD INDUSTRY CODES (SIC) — If you have responsibility for more than one industry, please use only the one three-digit code representing the major activity of the organization, division or plant for which you work. (Write the three-digit code on the reverse side of this form in the appropriate space.)

AGRICULTURE, FORESTRY AND FISHERIES

010 Agricultural production - crops
020 Agricultural production - livestock
070 Agricultural services
080 Forestry
090 Fishing, hunting, trapping

MINING

100 Metal mining
120 Bituminous coal/lignite mining
130 Oil and gas extraction
140 Nonmetallic minerals, except fuels

CONTRACT CONSTRUCTION

150 General building contractors
160 Heavy construction contractors
170 Special trade contractors

MANUFACTURING

200 Food and kindred products
210 Tobacco manufacturers
220 Textile mill products
230 Apparel/other textile products
240 Lumber and wood products
250 Furniture and fixtures
260 Paper and allied products
270 Printing and publishing
280 Chemicals and allied products
290 Petroleum and coal products
300 Rubber and miscellaneous plastic products
310 Leather and leather products
320 Stone, clay and glass products
330 Primary metal industries
340 Fabricated metal products
350 Machinery, except electrical

360 Electric/electronic equipment
370 Transportation equipment
380 Instruments and related products
390 Miscellaneous manufacturing industries

TRANSPORTATION, COMMUNICATION AND UTILITY SERVICES

400 Railroad transportation
410 Local/interurban mass transit
420 Trucking and warehousing
430 U.S. Postal Service
440 Water transportation
450 Transportation by air
460 Pipelines, except natural gas
470 Transportation services
480 Communication
490 Electric, gas and sanitary services

WHOLESALE AND RETAIL TRADE

500 Wholesale trade - durable goods
510 Wholesale trade - nondurable goods
520 Building materials/garden supplies
530 General merchandise stores
540 Food stores
550 Automotive dealers/service stations
560 Apparel and accessory stores
570 Furniture/home furnishings stores
580 Eating and drinking places
590 Miscellaneous retail

FINANCE, INSURANCE AND REAL ESTATE

600 Banking
610 Credit agencies, except banks
620 Security and commodity brokers/services
630 Insurance carriers

640 Insurance agents, brokers/services
650 Real estate
670 Holding/other investment offices

SERVICES

700 Hotels/other lodging places
720 Personal services
730 Business services
750 Auto repair, services/garages
760 Miscellaneous repair services
780 Motion pictures
790 Amusement/recreation services
800 Health services
810 Legal services
820 Educational services
830 Social services
840 Museums/botanical, zoological gardens
860 Membership organizations
870 Engineering/accounting/related services
880 Private households
890 Miscellaneous services

GOVERNMENT

910 Executive, legislative/general
920 Justice, public order, and safety
930 Finance, taxation, and monetary policy
940 Administration of human resources
950 Environmental quality/housing
960 Administration of economic programs
970 National security/international affairs

NONCLASSIFIABLE

999 Nonclassifiable establishments